

Recommendation to Award Contract for Right of Way Fencing Project

Finance Committee Meeting

December 19, 2022



Overview

- Staff recommends that the Board award a two-year contract (base year plus one option year) to Golden Bay Fence Plus Iron Works, Inc. (Golden Bay) of Stockton, California for a total amount of \$2,287,850 in order for Caltrain to continue and expand implementation of an ongoing fencing project.
- Golden Bay is a certified Small Business Enterprise (SBE) with no listed subcontractors, so the contract will achieve a 100% SBE utilization.
- The contract will include installation of vandal-resistant fencing along the JPB ROW to deter trespassing and improve safety.

Background

- March 2022: JPB issues initial Invitation for Bids (IFB).
- July 2022: Staff recommends and Board approves rejecting the only two submitted bids, each of which contained errors.
- August 2022: JPB issues a new IFB with a revised period of performance (2 years instead of 4) to encourage more competition, especially from SBEs and DBEs.
- The JPB received four bids as follows:

Company	Grand Total Bid Price (Base Year Plus One Option Year)
Engineer's Estimate	\$2,616,788
1. Golden Bay Fence Plus Iron Works, Inc.	\$2,287,850
2. Crusader Fence Company, LLC	\$2,312,540
3. All Commercial Fence Inc.	\$2,635,285
4. Bellakai Construction	\$4,181,500

Evaluation of Bids

- After the bid opening, application of the SBE bid preference, and evaluation of bids, staff determined, and Legal Counsel concurred, that Golden Bay submitted all required bid documentation and is the lowest, responsive and responsible bidder.
- Staff found Golden Bay's price to be fair and reasonable in comparison to the independent cost estimate.
- Golden Bay is an established contractor with more than 32 years of construction experience.

Budget Impact

- Sufficient funding of \$2,321,992 is available in the approved Project budget.
- Initial funding of \$585,000 was included in Caltrain's FY21 budget, funded by SFCTA Prop K and the VTA SOGR program.
- Additional funding was approved in the FY22 and FY23 budgets, funded by Measure RR, General Capital Funds and the SFMTA.

Staff Recommendation

- Award a contract to the lowest, responsive and responsible bidder, Golden Bay, for a total amount of \$2,287,850 for the Right of Way Fencing Project.
- Authorize the Executive Director or designee to execute a contract with Golden Bay in full conformity with the terms and conditions set forth in the solicitation documents and in a form approved by legal counsel.

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