

# Fiscal Year 2023 January Forecast



# Agenda

- Executive Summary
- Revenue Updates
- Fare Revenue Trends
- Expense Updates

# Executive Summary – January 2023 Forecast vs. Budget

## Revenue \$181.7M

- \$5.0M higher Measure RR driven by continued recovery from the pandemic
- \$2.3M higher Other Income driven by Interest Income and Advertising revenue
- \$0.7M higher Go Pass revenue as employers added new staff to program
- (\$3.2M) lower Fare revenue due to slower ridership recovery and PCEP service reductions

**+\$5.1M**

## Expense \$180.1M

- \$1.1M higher Debt Service includes interest and principal payments for the Fare Bonds
- \$0.2M higher Other Office expenses due to parking lease in Menlo Park
- (\$0.4M) lower Wages & Benefits due to vacancies
- (\$0.2M) lower Facility and Equipment Maintenance expense in marketing services due to the Communication division organization changes

**+\$0.9M**

## Surplus \$1.6M

- Projected surplus of \$1.6M primarily driven by \$5.0M higher Measure RR estimate,

**+\$4.2M** 

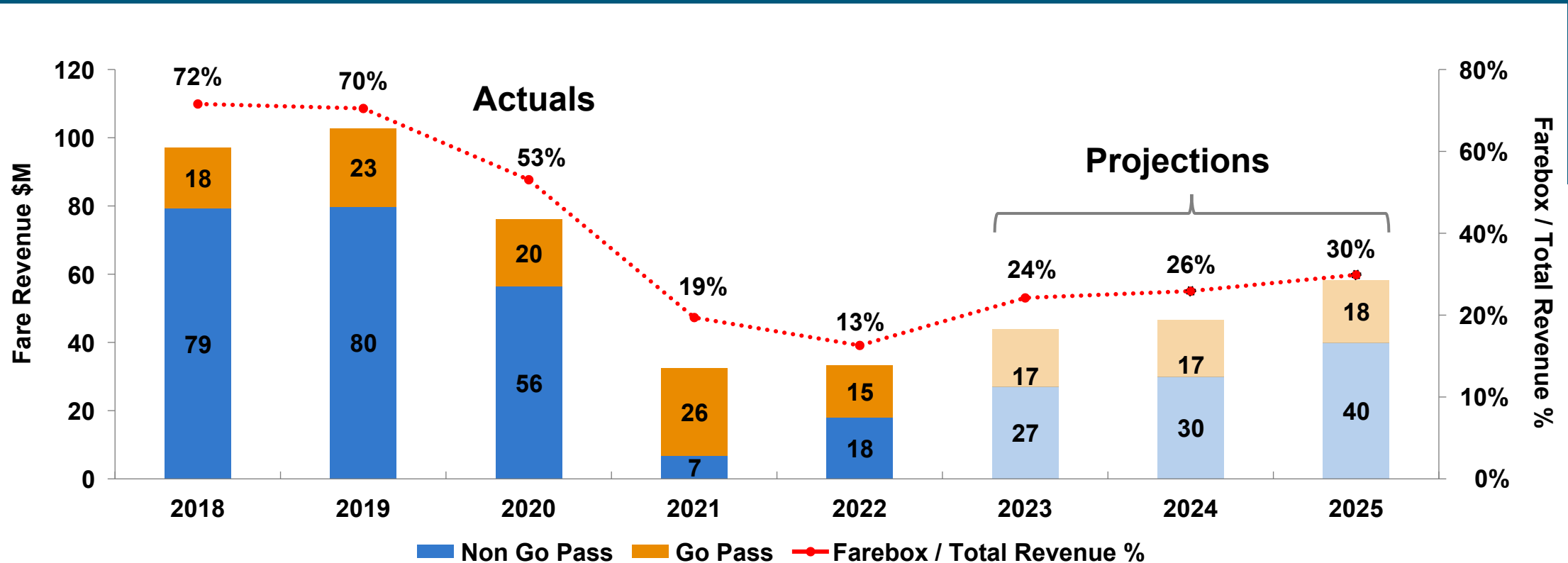
# Forecast to Budget Variance Revenue (in \$ millions)

	Budget	Forecast	Variance
Farebox Revenue	46.4	44.0	(2.4)
Other Revenue	4.6	7.1	2.5
Operating Grants	11.3	11.3	-
Measure RR	114.3	119.3	5.0
<b>Total Revenue</b>	<b>\$176.6</b>	<b>\$181.7</b>	<b>\$5.1</b>

- Farebox revenue reflects slower pace of recovery and PCEP service interruptions
- Other Operating revenue reflects higher Advertising, Interest, and Rental Income
- Measure RR increase from inflation and pent-up demand from pandemic recovery



# Fare Revenue Trends FY18 – FY25 (in \$ millions)



- Historically Caltrain received about 70% of its revenue from Farebox
- FY24 assumes 45% pre-pandemic Farebox recovery, FY25 assumes 55% driven by PCEP
- Caltrain has become dependent on non-Farebox revenue to support operations



# Forecast to Budget Variance Expense (in \$ millions)

	Budget	Forecast	Variance
Rail Operator	98.3	98.3	-
Fuel and Lubricants	17.5	17.5	-
Other Operating Expense	30.4	30.4	-
Wages & Benefits	13.9	13.5	-0.4
Other Administrative Expense	16.1	16.3	0.2
Debt	2.6	3.7	1.1
Governance	0.4	0.4	-
<b>Total Expense</b>	<b>\$179.2</b>	<b>\$180.1</b>	<b>\$0.9</b>
<b>Surplus/(Deficit)</b>	<b>-\$2.6</b>	<b>\$1.6</b>	<b>\$4.2</b>

- Wages & Benefits savings driven by vacancies
- Other Admin expense reflects parking lease at Menlo Park started Oct'22
- Higher Debt Service to include both interest and principal payments for the Fare Bonds



# Questions?

FOR MORE INFORMATION  
[WWW.CALTRAIN.COM](http://WWW.CALTRAIN.COM)

