

Quarterly Financial Report

*Fiscal Year 2025 Quarter 2 Results &
Annual Outlook*

*JPB Finance Committee
February 24, 2025*

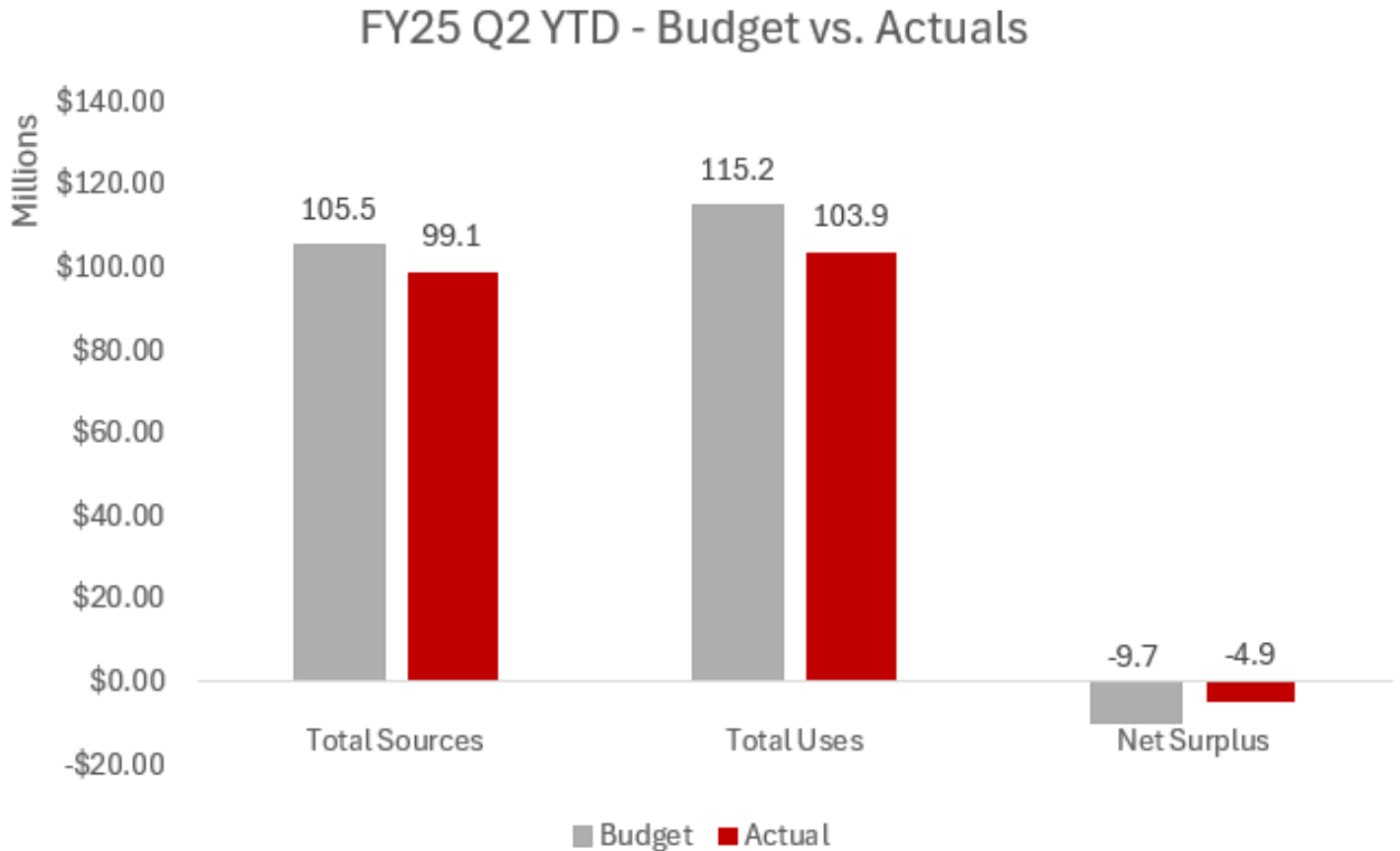


Agenda

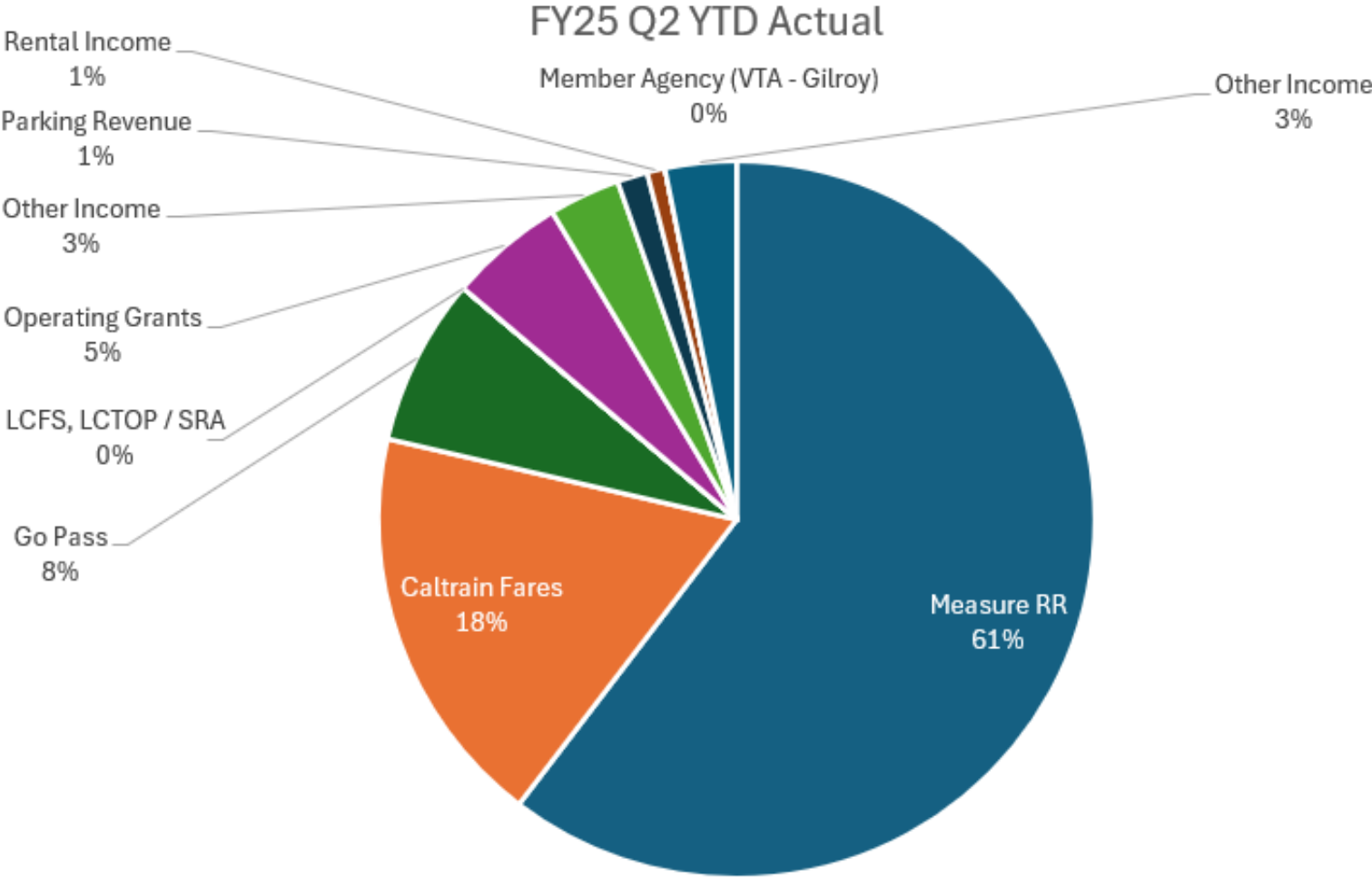
1. Executive Summary / Q2 Financial Results
2. Sources
3. Uses
4. FY25 Year-end Forecast
5. Risk Areas
6. Next Steps

Executive Summary / Q2 Financial Results

- **Better-than-expected financial position:** YTD deficit of (\$4.9M), \$4.9M better than budget
- **Revenue shortfall (\$6.4M)**
- **Expense savings (\$11.2M)**
- **Outlook:** Favorable variances are temporary, with revenue receipts and delayed expenses expected to align in Q3/Q4. Measure RR sales tax trends have been adjusted downward but remain flat year-over-year.



Sources – % Allocation YTD Actuals



Sources – FY25 Q2 Budget vs. Actual

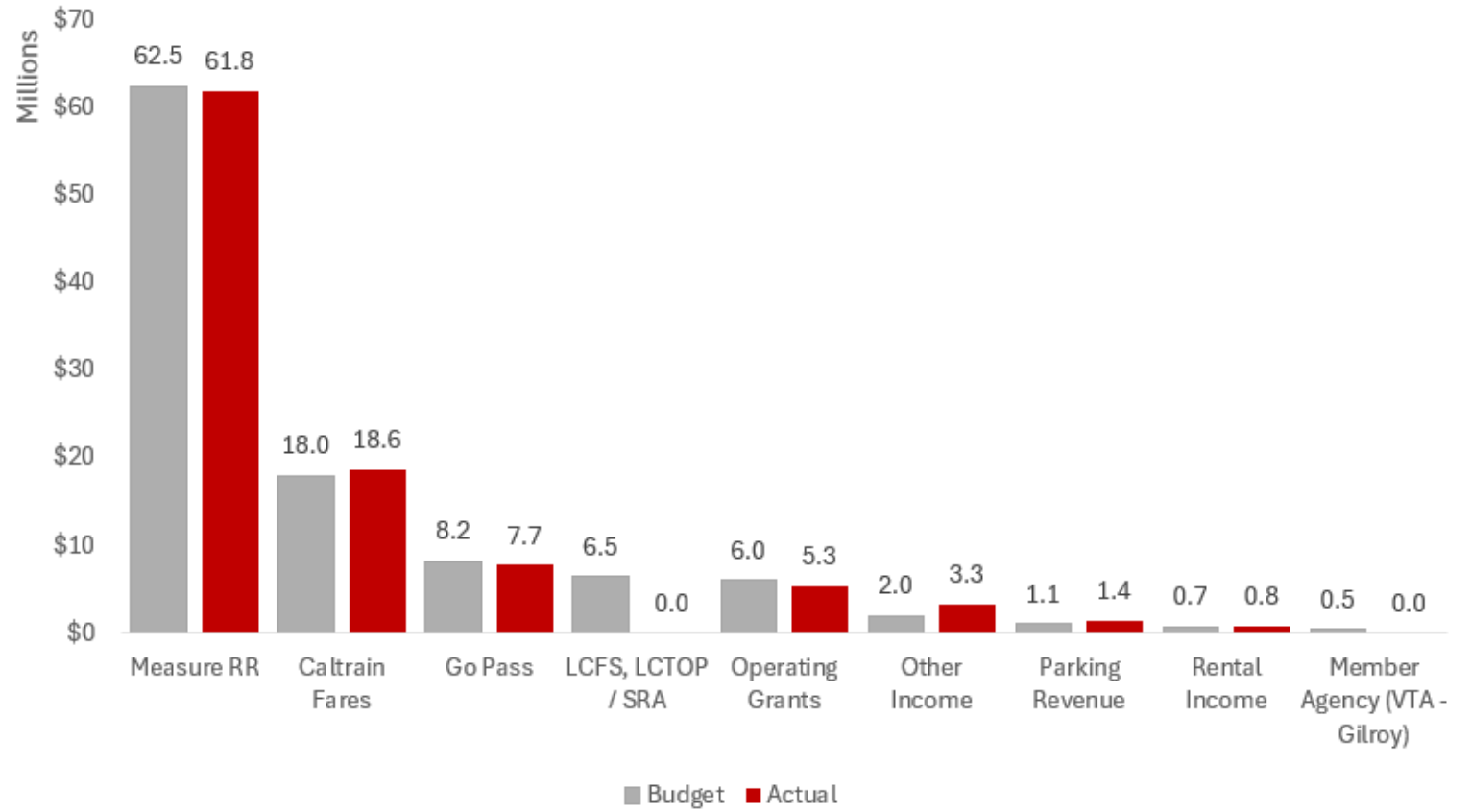
Sources/ Revenue: \$99.1M

(\$6.4M unfav, -6.1%)

Main Drivers:

- (\$6.5M) LCFS/LCTOP/SRA delays
- (\$0.7M) Measure RR shortfall
- (\$0.6M) Operating Grants delays
- (\$0.5M) Go Pass

FY25 Q2 YTD Sources - Budget vs. Actuals



Sources – Measure RR

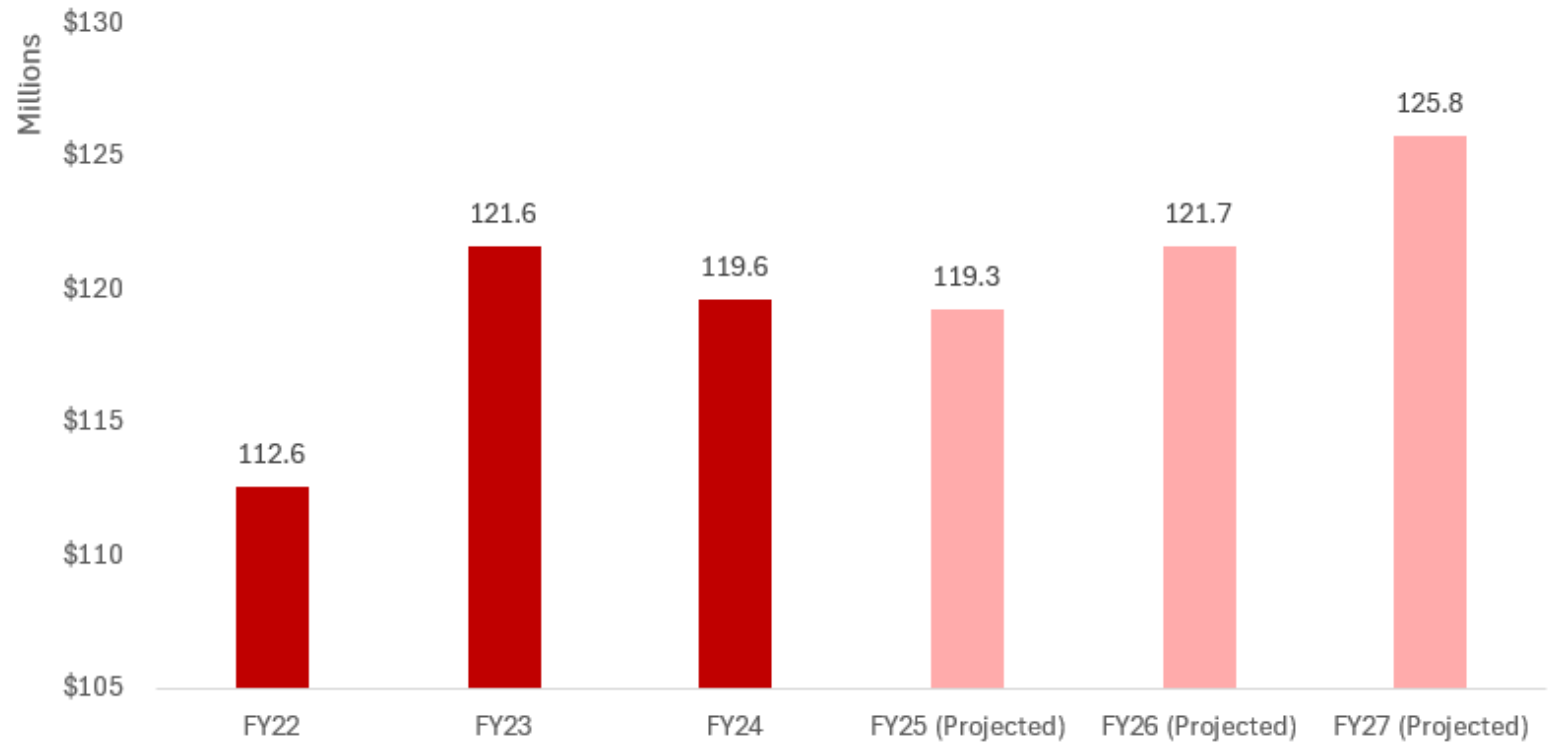
FY24: slight decline

FY25 Projection: flat

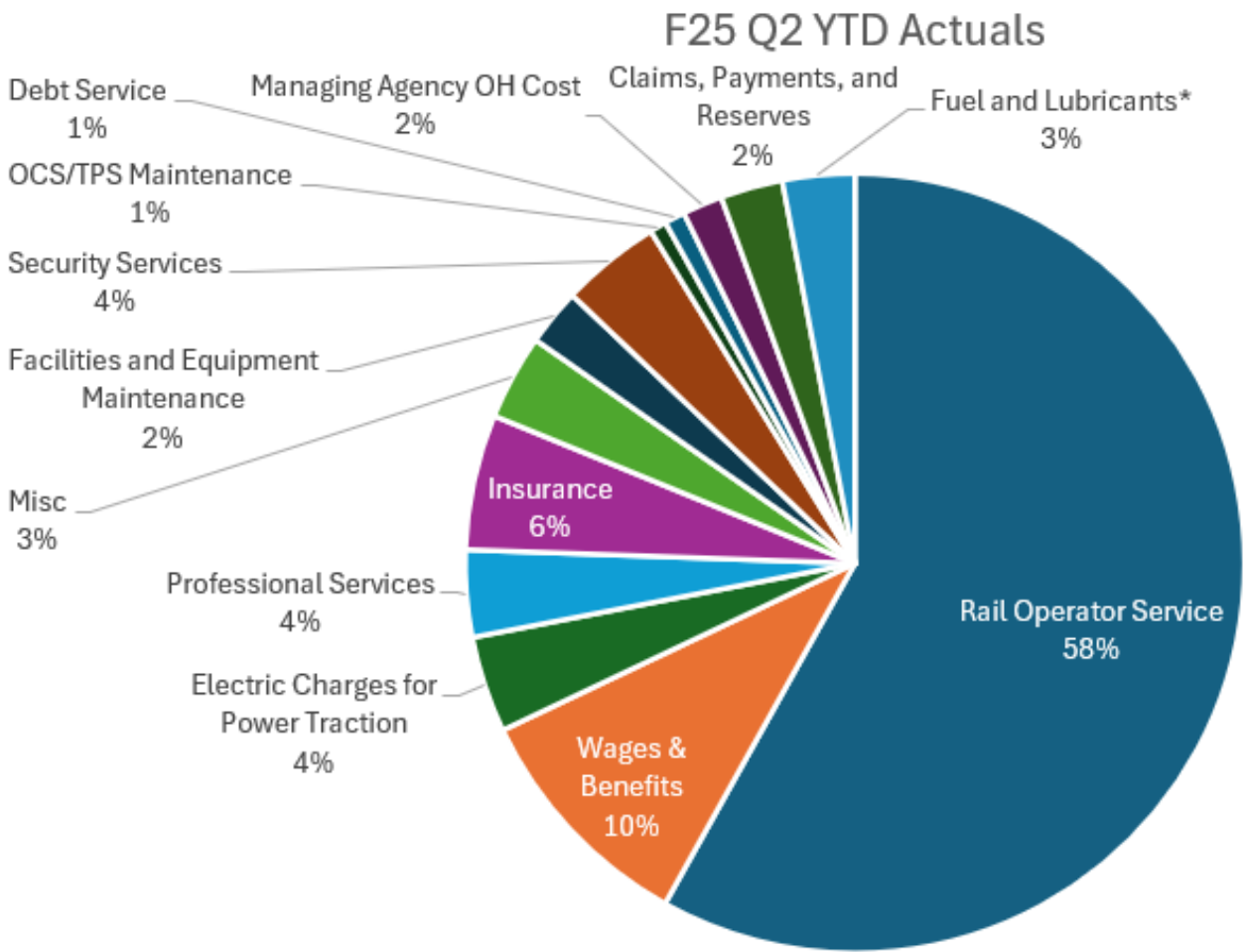
FY26 Projection: slight increase

FY27 Projection: modest
increase

Measure RR Receipts by Fiscal Year



Uses – % Allocation of YTD Actuals



Uses – FY25 Q2 Budget vs. Actual

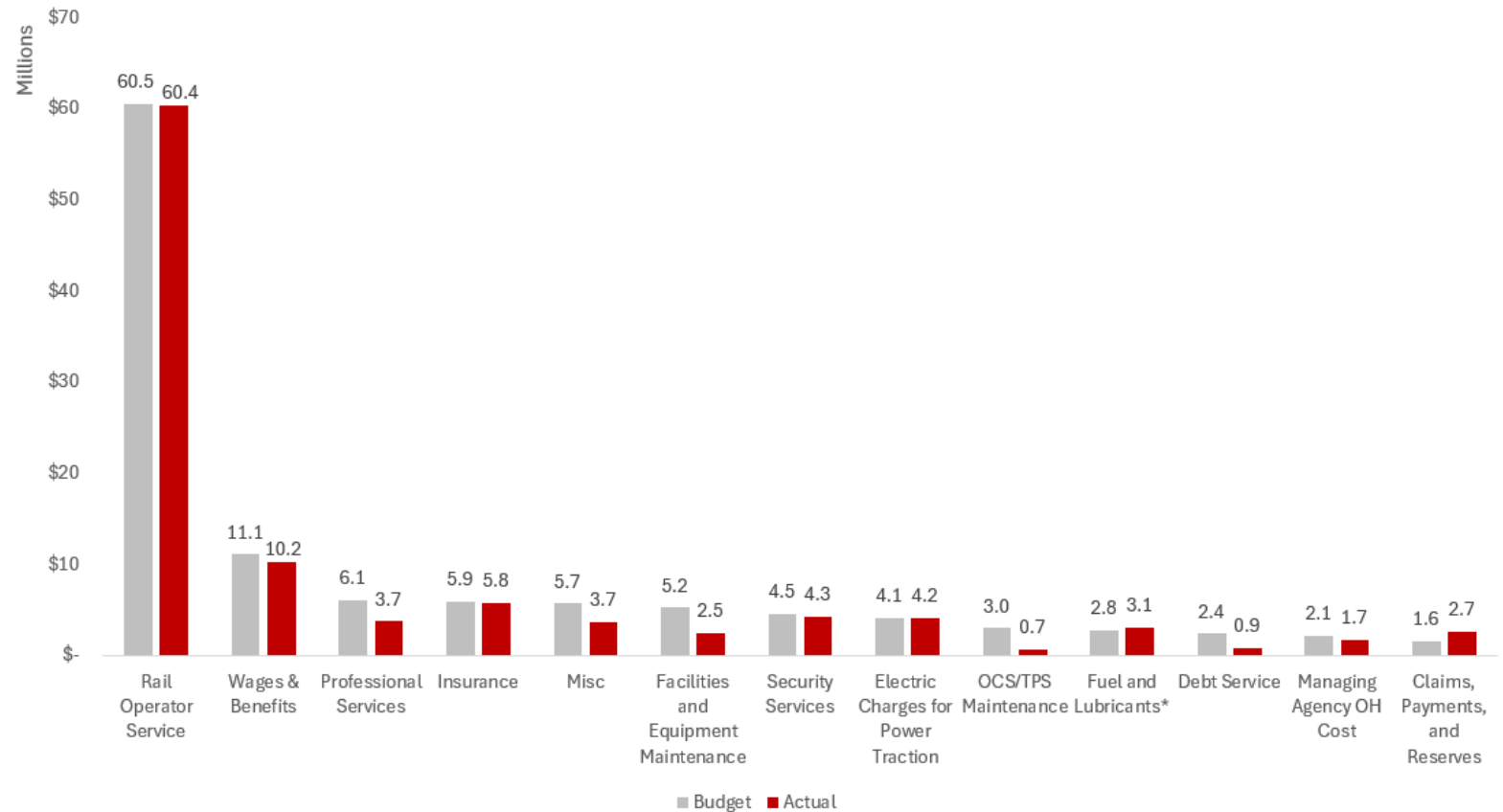
Uses: \$103.9M

\$11.2M Favorable (+9.7%)

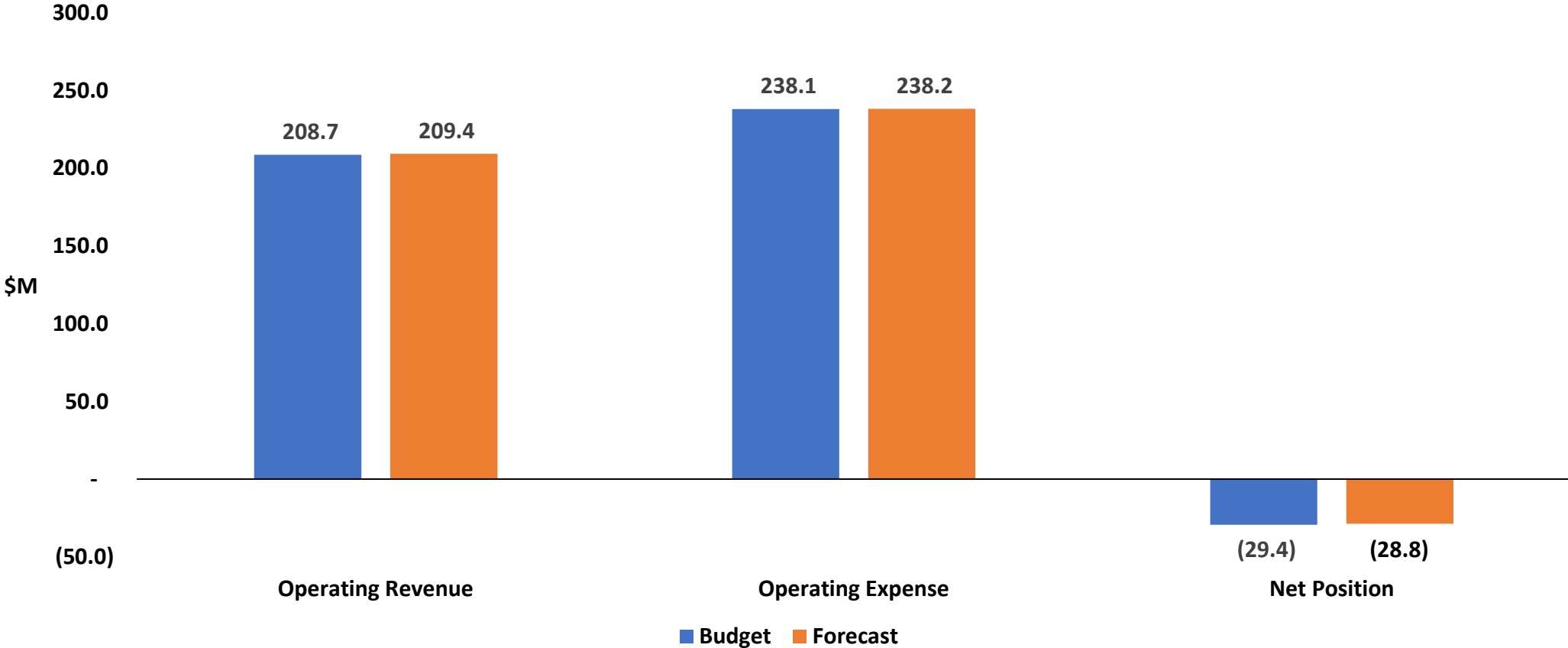
Key Drivers:

- Timing Delays (\$7.1M)
- Vacancy Savings (\$0.9M)

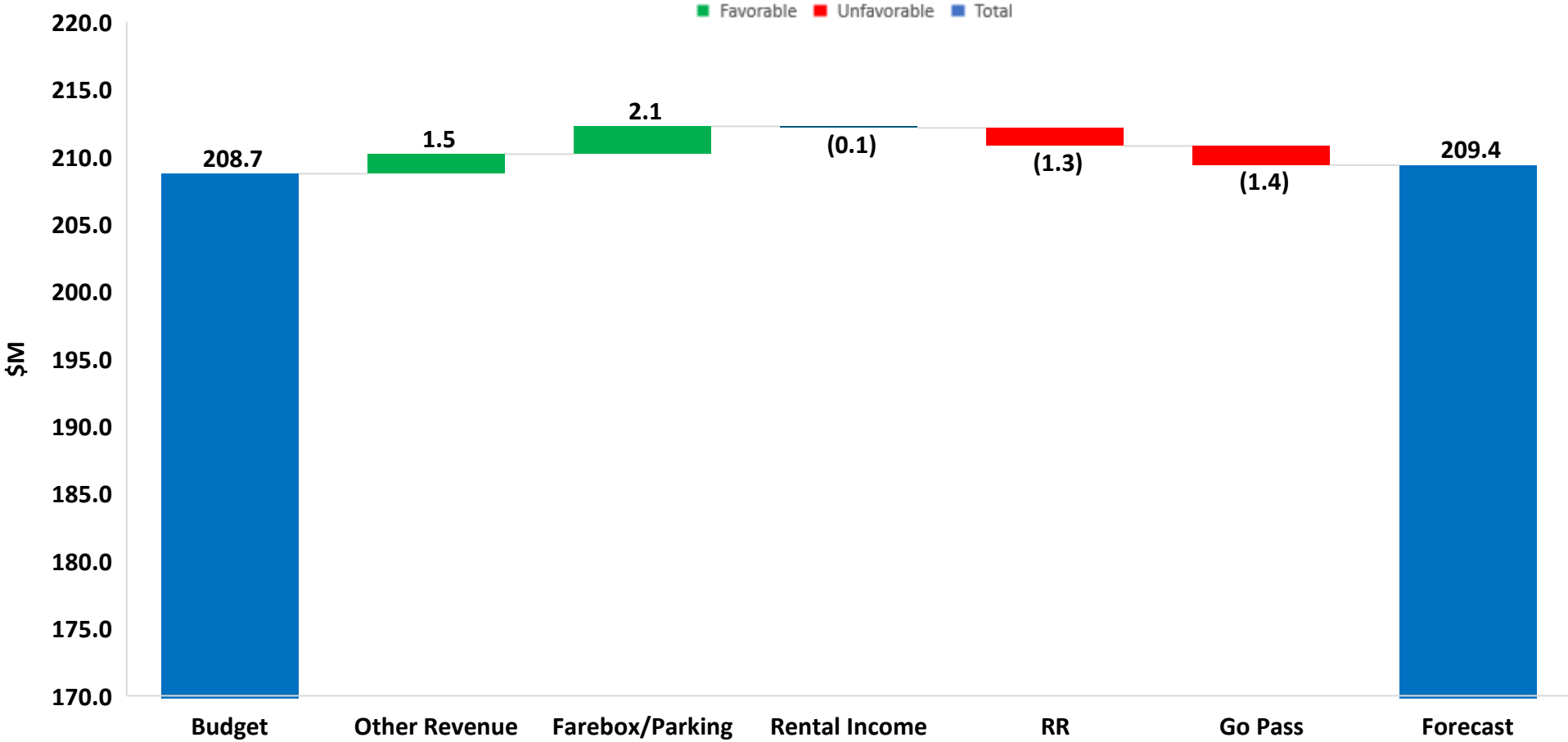
FY25 Q2 YTD Uses - Budget vs. Actual



FY25 Year End Forecast: Net Result



FY25 Year End Forecast: Sources



Key Financial Risks & Considerations

1. Revenue

- a) **Fare Revenue & Go Pass** – Future ridership trends remain uncertain, but positive.
- b) **Government & Grant Funding Risks** – State and federal support may fluctuate; including LCFS timing
- c) **Future Local / Regional Revenue** – Long-term stability depends on securing dedicated funding.

2. Costs

- a) **Labor & Pension Pressures** – Inflation and union agreements drive expenses upward.
- b) **Non Labor**
 - Electrification brings new cost dynamics and trends.
 - State of Good Repair – Ongoing investment needed to maintain infrastructure and fleet reliability.
 - Insurance & Liability – Increasing premiums; high exposure to claims and accident-related costs.

Next Steps: Board Meetings

May

- FY26/27 Preliminary Biennial Budget
- FY25 Q3 Forecast

June

- FY26/27 Adopted Biennial Budget

Questions?

FOR MORE INFORMATION

WWW.CALTRAIN.COM

